

# Foreign Exchange: Currency Risk Management

## Local Ties. Global Relationships.

### Foreign Exchange Guide for Business Banking Clients

Companies are finding that in order to grow their business they must expand overseas. Many companies are already doing business abroad as more than 90% of exports from the U.S. involve small businesses.

The Business Banking Foreign Exchange Team is available to assist you in identifying currency exposure and managing the associated risk. Our blend of global expertise and market knowledge can help you protect your profits and payments from foreign exchange volatility while allowing you to maintain a complete treasury solution with a single institution.

### Foreign Exchange Competitive Advantage:

Clients deal directly with the Foreign Exchange Trading desk\*

- Dedicated team assisting small businesses with their international payments
- Competitive live market exchange rates
- No transaction fees on qualified foreign exchange trades

### Risk Management Guidance

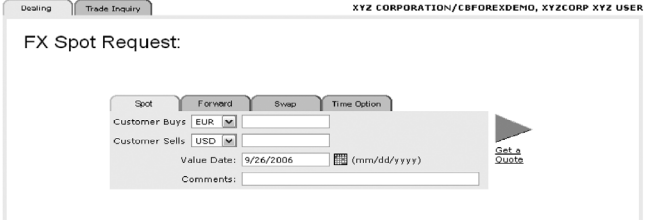
- Foreign Exchange advisors are available to provide clients with periodic market updates via the phone and email regarding economic developments and exchange rate movements
- Customized hedging strategies for each client's payment flows
- Hedge against currency risks through the use of forward and option contracts

### Foreign Currency Accounts (FCAs)

- FCAs can offer flexibility in managing foreign cash flows by minimizing the need for foreign currency conversions.
- FCAs offer the ability to send and receive wire transfers as well as receive checks
- Balances and account activity can be viewed online

### Free Online Foreign Exchange Trading System - CBForex®

- Provide real-time foreign currency payment and hedging via the Internet
- Settle and release payments online
- Print completed payment confirmations



The screenshot shows a web browser window with the URL 'XYZ CORPORATION/CBFOREXDEMO, XYZCORP XYZ USER'. The page title is 'FX Spot Request:'. There are two tabs at the top: 'Dealing' and 'Trade Inquiry'. Below the title, there are four tabs: 'Spot', 'Forward', 'Swap', and 'Time Option'. The 'Spot' tab is selected. The form contains the following fields:

Customer Buys	EUR			
Customer Sells	USD			
Value Date:	9/26/2006		(mm/dd/yyyy)	
Comments:				

There is a 'Get a Quote' button on the right side of the form.

For more information, please call Currency Risk Management at 1-800-733-4360.